

Clearly Better Banking ^{with} Vallstein

Bank Relationship Management (BRM) is ranked within the top 3 most urgent treasury developments.

Global Treasury Surveys since the Credit Crisis started showing that BRM has become a priority on the CFO's agenda.

The core discipline of BRM covers requirements such as access to credit facilities, pricing and terms,

banking capabilities and counter-party risk. With Vallstein's WalletSizing® software Financial Management is provided with full control and transparency on its banking landscape, delivering significant and sustainable business value. Vallstein's clients are from all industries and from countries across Europe and beyond.

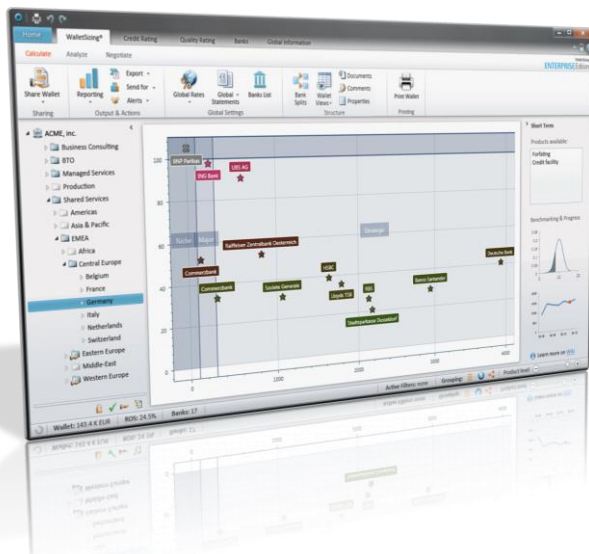
Companies working with WalletSizing secure important competitive advantages in their banking business.

WalletSizing® enables

- Full insight into annual banking costs, revenues and returns for the banks;
- Independent assessment of terms and conditions offered by banks;
- Single bank reporting to prepare for bank reviews and meetings;
- Capital requirement reporting complying to Basel III;
- Rapid modelling of alternative scenarios, credit ratings.
- Vallstein Benchmark™ to ensure best practice & market discipline;
- A Bank Fee Analysis module to validate Cash Management invoices against Agreements
- Supporting TWIST invoice standard and any other structured bank fee format.

[•]WalletSizing® > the methodology

$$\begin{array}{l} \text{Direct banking costs} \\ + \\ \text{Opportunity costs} \end{array} \left. \vphantom{\begin{array}{l} \text{Direct banking costs} \\ + \\ \text{Opportunity costs} \end{array}} \right\} - \text{Gross banking revenues (the wallet)} \\ \hline \text{Capital requirement} \\ \text{(risk adjusted / Basel II / Basel III)} = \text{Return on Solvency}$$



Introducing WalletSizing®

Generation 6 of WalletSizing® cumulates 15 years of expertise in BRM. WalletSizing® allows corporates to monitor their position towards the banks. As a result our clients are able to secure credit, reduce their overall bank cost base, having full transparency over their banking landscape. Significant investments in our latest generation of software result in rich functional enhancements including scenario analysis. New functionality in 2015 includes the new Bank Fee Analysis module supporting TWIST and allowing corporates to validate their invoices against the bank agreements.

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Vallstein's Customers

Vallstein's clients come from all industries and countries and vary in size. The underlying methodology is always the same, and on average 20-30 % savings are being achieved in the first year. The years thereafter typically provide more savings and more importantly full transparency & control and improved relationships with your banks Edition.

Our clients decide. We deliver.

About Vallstein

Vallstein is the leading provider of Bank Relationship Management (BRM) solutions. The company was founded in the year 2000 following a vision to create a breakthrough in the way corporations manage a core component of their business, the banking landscape. Prime to Vallstein's solutions is the WalletSizing® system, which provides a fundamental innovation in BRM. Delivered as software on demand (SaaS), WalletSizing® empowers large and medium sized companies to gain full insight & control in their banking business, resulting in an information lead and significantly improved conditions. Hundreds of corporations use or have used WalletSizing® to execute their BRM. Vallstein is recognized for its domain expertise, and is quoted regularly by leading publications like The Economist.

